

**FAST.
ACCURATE.
SCALABLE.**

AGILE, ACCURATE, PLANNING & BUDGETING PROCESSES

In an ever-changing world, the keys to maintaining margin and revenue growth are agility and planning to have the right resources available to seize an opportunity when it knocks. Infovity helps manufacturing and distribution companies to employ agile and accurate planning and budgeting processes using a prepackaged framework in Oracle Cloud EPM (EPBCS).

Infovity brings a decade of experience deploying prebuilt frameworks in various manufacturing companies globally with a cost-effective implementation using an onshore/offsite deployment model.

OUR OFFERING INCLUDES:

- Prebuilt manufacturing frameworks to simplify planning processes
- Prebuilt frameworks to set up a driver-based model(s) to budget shipment volume, credit & returns, gross sales, rebates, net sales, cost of sales (material, manufacturing, and royalty), gross profit, G&A, marketing, selling, distribution, operating profit, and net-earnings
- Simplified processes for faster budgeting and reduced data collection times
- Prebuilt analytics for better insights into the price, market demand, and exchange rate fluctuations
- Better control over rebate spend from individual sales channels and retailers
- Tools to adjust and to align budgets for inbound freight, royalty and manufacturing costs in a timely manner, plus allow for revisions
- Enable cost center managers to own operating expense budgets and enable management to increase overall operating profits
- Analyze customer profitability to manage customer relationships better
- Accurately budget workforce and capital spend
- P&L, balance sheet and cash flow analysis for better management of Financials



OUR SERVICES

ORACLE CLOUD ERP

Establish a foundation in financials with automated AP and built-in analytics. Then build on the single data model with HR, CX, and SCM.

ORACLE CLOUD CX

Provide your customers with the digital services that they expect from their providers with Oracle CX offerings.

ORACLE CLOUD HCM

Optimize your most valuable assets by bringing people, processes, and technology together in the Cloud. Manage Safety with training and learning management and Employee Health and Safety applications in the Oracle Cloud.

ORACLE CLOUD EPM

Employ accurate budgeting and agile planning processes using a prepackaged framework delivered through Oracle Cloud EPM (EPBCS).

ORACLE CLOUD SCM

Manage your supply chain and work execution with the scale, security, innovation, and speed required by today's ever-increasing customer expectations.

MANAGED SERVICES

Infovity's premier Oracle Cloud application expertise and proactive support ensure your business systems are operating efficiently 24/7. Our tailored models maximize ROI and offer flexibility to accommodate unforeseen changes.



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USE CASE

GLOBAL MANUFACTURER CENTRALIZES PLANNING AND BUDGETING PROCESS

CHALLENGE:

Infovity's customer is a global manufacturer and distributor of office technology accessories with offices in 17+ countries. The company struggled to put together an accurate budget cycle in a timely fashion. Most of the existing budgeting processes were handled manually, introduced human error, and it took several months to complete the annual budget cycle. Additionally, it regularly added new Business Teams (Product Categories) by acquiring smaller niche companies. Incorporating those firms into their overall budget cycles worsened the situation. It needed to replace a combination of Cognos Planning tools and manual MS Excel-based planning and budgeting process with Oracle EPM's Enterprise Planning and Budgeting Solution (EPBCS).

SOLUTION:

This customer decided to implement best-in-class Oracle Cloud EPM applications by engaging Infovity as their implementation partner. Infovity deployed an integrated shipment model, cost of sales model, workforce model, CAPEX model, rebates model, royalty model globally across all geographies.

BENEFITS:

- Reduced budgeting cycle time by 50% by streamlining information flow between countries, cost center and divisions
- Significant improvement in budgeting and forecasting accuracy
- Clear visibility into demand situations allowing management to make timely decisions
- Better alignment of marketing spend against sales
- Accurate projection of workforce spend and control over operating spend
- Better management reporting to facilitate proactive decision making